Asigra.

Case Study

With Compliance Demands on Law Firms Growing, The Cashroom selects Cloud Backup to Meet Client Needs For Data Security

- UK-based Financial Services Firm
- Hitachi Data Systems storage vaults
- Regulatory compliance achieved

THE CASHROOM

Onyx Group

SUMMARY

The Cashroom provides outsourced legal cashier and financial director services to small, medium and large law firms. Driven by a constant desire to achieve total customer satisfaction and understanding the important role that trust plays in the financial world, The Cashroom was determined to have the most resilient IT environment possible.

CUSTOMER OVERVIEW

Due to the strict compliance measures in place, The Cashroom identified the need to find an IT provider renowned for not only their leading IT solutions and infrastructure, but also one with a team of highly trained experts who they could trust to effectively support their IT systems.

With 5 wholly owned ISO 27001 accredited state-of-the-art Data Centres throughout the UK, a team of highly accredited support staff and partnerships with some of the industry's leading vendors, The Cashroom identified Onyx Group as their leading choice to provide them with a resilient and secure IT infrastructure.

SOLUTION

Onyx Group created a resilient and compliant cloud environment by installing Windows Virtual Servers in their state-of-the-art Data Centre in Newcastle.

Powered by Asigra, the industry's leading Cloud Backup platform, Onyx Group also replicate the data stored on The Cashroom's servers between secure Hitachi Data Systems storage vaults at their Edinburgh and Newcastle Data Centres.

To maximize the security and availability of their IT systems, Onyx Group's highly skilled and accredited experts continue to manage and support The Cashroom's infrastructure via the Onyx Service Desk.

RESULTS

Onyx Group's solution helped The Cashroom to:

- Ensure they are compliant with the regulatory data security requirements asked of them
- Achieve customer satisfaction and confidence by possessing a robust and secure IT environment

- Ensure the security and availability of their data by replicating it across multiple geographically diverse locations
- Maximize their focus on core business activities and clients without the time-consuming processes involved in managing and maintaining their own IT systems.

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"As experts in compliance, we feel it is vital that we lead by example in setting the highest standards when it comes to data security. In order to do that, we wouldn't settle for working with anyone but the very best. With their state-of-the-art infrastructure, highly trained staff and industry-leading IT that not only ensures the safety of our data, but also provides us with a platform for growth as the business continues to expand."

David Calder, Managing Director, The Cashroom

ASIGRA CLOUD-BASED DATA RECOVERY DELIVERS

- Single integrated solution for all data protection needs
- Policy-based protection based on the user's IT environment and recovery requirements
- Ability to transition internal IT resources to more strategic operations
- Data encryption that secures data in-flight and at-rest
- High-performance data recovery compared to tape.

About Asigra

Trusted since 1986, Asigra provides organizations around the world the ability to recover their data now from anywhere through a global network of partners who deliver cloud backup and recovery services as public, private and/or hybrid deployments. As the industry's first enterprise agentless cloud-based recovery software to provide data backup and recovery of servers, virtual machines, endpoint devices, databases and applications, SaaS and IaaS based applications, Asigra lowers the total cost of ownership, reduces recovery time objectives, eliminates silos of backup data by providing a single consolidated repository, and provides 100% recovery assurance. Asigra's revolutionary patented Recovery License Model provides organizations with a cost effective data recovery business model unlike any other offered in the storage market. Asigra has been recognized as a Gartner Cool Vendor and has been included in the Gartner Magic Quadrant for Enterprise Backup and Recovery Software since 2010.

More information on Asigra can be found at www.recoveryiseverything.com