

## Success Story:

Fisher Meredith Solicitors  
Secures Sensitive Client Data  
with Asigra Cloud Backup™  
Delivered by oncore IT.



### Fisher Meredith Solicitors Profile

- A leading London litigation based law firm
- Founded in 1975 and steadily grew after opening its first office in Cleaver Street, South London
- Currently has 14 partners, 70 other lawyers and 35 support staff



## Overview

When the existing inhouse tape backup solution was “creaking at the seams” and becoming increasingly unreliable, Fisher Meredith, a leading London Litigation based law firm, decided to consider outsourcing its backup/recovery function.

## Attain an Extremely Efficient Offsite and Online Disaster Recovery System

Fisher Meredith wanted to move away from tape as the clunky tape-based backup system it was originally using did not provide a complete and secure service. The tape backup processes were time consuming and unreliable as the potential for human error with tape gave no guarantee that a backup had been completed successfully. Nor could its existing tape system handle the increase of critical data that Fisher Meredith needed to store digitally.

“We need to prove to our clients that their sensitive data will be safe even if systems go down, and so were looking for an extremely efficient disaster recovery system. Additionally, we were looking for offsite and online backup, as more organisations are now demanding that all key data of clients are remotely backed up daily and stored offsite, to ensure secure and easily restorable data in the event of an IT system failure,” said Michael Boscic, IT Manager, Fisher Meredith.

**“The multi-site backup technology and agentless architecture allows us to efficiently manage Fisher Meredith’s entire backup remotely. Additionally, oncore IT allows Fisher Meredith to realise major cost-savings because of Asigra’s straight forward, capacity-based licence charges.”**

**Roland Mann, Managing Director, oncore IT**

In addition to improving its backup procedure, Fisher Meredith required a complete disaster recovery service that guaranteed a short recovery time and no loss of data if a disaster occurred. In addition to this best practice for businesses, Fisher Meredith complied with insurance firm requirements and potentially therefore lowered its premiums, resulting in an immediate return on investment.

“Fisher Meredith wanted to move to offsite and online based data backups from tape because of the increasing demands from insurance companies, many of whom need to ensure that they don’t spend too long in paying out to a company whose systems have gone down. Restoring a tape based backup system can take days, even weeks. If they can see that a company is backing up data on a daily basis to a secure and offsite location, as well as having a disaster recovery process in place, they are more likely to lower the premium for that company,” Boscic added.

## oncore IT OLB with Asigra Technology

“oncore IT’s offsite backup and disaster recovery has provided us with an easy to manage online backup process that protects all key data on all of our servers and guarantees 100% data recovery of our internal data, client data and the data on our AIM database,” states Boscic.

With oncore IT, Fisher Meredith has effortlessly moved away from tape-based backup to a more cost-effective, agentless backup that uses oncore IT’s simple pay-as-you-grow pricing model, which eliminates the high costs of administration and licensing associated with conventional tape-based backup. oncore IT OLB, using Asigra technology, remotely backs up data every day or as scheduled and transmits the backup data offsite via an IP-WAN to another oncore IT location. With a management software and online service provided by oncore IT, the whole process of backup and recovery is easy and reliable to ensure a 99.9% Service Level Agreement success rate.

“With Asigra’s superior Cloud Backup and Recovery software behind our oncore IT OLB and Disaster Recovery services, we are able to provide Fisher Meredith with a complete business continuity strategy that meets their requirements to guarantee that their customers’ data will be protected and can be restored under any circumstances,” said Roland Mann, Managing Director of oncore IT, “The multi-site backup technology and agentless architecture allows us to efficiently manage Fisher Meredith’s entire backup remotely. Additionally, oncore IT allows Fisher Meredith to realise major cost-savings because of Asigra’s straight forward, capacity-based licence charges”

With Asigra’s software delivered as a service through oncore IT, Fisher Meredith complied with insurance firm requirements, and therefore had lower premiums resulting in an even higher immediate return on investment.

oncore IT’s Disaster Recovery Service (DRS), Powered by Asigra, enhances the oncore IT OLB service with its self-healing structure of the management software and the advanced security features, ensuring Fisher Meredith a 100% reliable managed backup and

recovery service. With Asigra Cloud Backup, data is encrypted “at-rest” and “in-flight”. In the event of a disaster, oncore IT will replace the affected hardware. If the whole network is destroyed or becomes unavailable, oncore IT’s mobile ‘complete network in a flight case’ service will restore the entire Fisher Meredith system within hours - possible because of the flexibility of Asigra’s software and its bare metal restore capability and the fact that the replacement hardware contained in the ‘flight case’ is permanently connected to the same LAN as the main OLB data vault.

At each customer site, a single Asigra DS-Client discovers all servers, desktops and laptops connected to the local network, and automates the backup of all local data assets. Before the backup data set is transmitted to oncore IT’s data centre, Asigra Cloud

analyses the data, finds new and changed file blocks, eliminates duplicate files and further compresses the residue bytes to ensure the backup set is as compact as possible. The software then encrypts the data before sending it over an IP-WAN connection to a centralised Asigra DS-System server, located in oncore IT’s data centre, which consolidates the backup data from all distributed sites. That DS-System server is then protected just like any other server within the data centre as part of the organisation’s ongoing data protection policies. Moreover, the back-end DS-System server integrates directly with third-party ILM solutions from the major storage vendors. As an additional level of data protection, oncore IT has configured the DS-System server to replicate the vault to a second secure back up site.

---

## About oncore IT

oncore IT provides a 24/7, 365 days a year managed IT service for small and medium sized businesses, incorporating both hardware and software for complete outsourced IT solution. oncore IT partners with best of breed vendors to provide an IT management service that only a large corporate would normally have access to. Services include: remote IS management; provision of all hardware equipment and software licenses; disaster recovery; remote (offsite and online) backup and recovery; desktop management and assistance; equipment hosting and replacement; monitoring and alerting; network access services; bandwidth management; firewall provisioning; and email filtering.

More information on oncore IT can be found at [www.oncoreIT.com](http://www.oncoreIT.com)

---

## About Asigra

Trusted since 1986, Asigra provides organizations around the world the ability to recover their data now from anywhere through a global network of partners who deliver cloud backup and recovery services as public, private and/or hybrid deployments. As the industry’s first enterprise agentless cloud-based recovery software to provide data backup and recovery of servers, virtual machines, endpoint devices, databases and applications, SaaS and IaaS based applications, Asigra lowers the total cost of ownership, reduces recovery time objectives, eliminates silos of backup data by providing a single consolidated repository, and provides 100% recovery assurance. Asigra’s revolutionary patented Recovery License Model provides organizations with a cost effective data recovery business model unlike any other offered in the storage market. Asigra has been recognized as a Gartner Cool Vendor and has been included in the Gartner Magic Quadrant for Enterprise Backup and Recovery Software since 2010.

More information on Asigra can be found at [www.recoveryiseverything.com](http://www.recoveryiseverything.com)

