SaaSAssure

Eliminate Risk | Empower Control

MSP-Ready Secure SaaS Backup & Recovery for HubSpot

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>
> **HubSpot**
> **Terms & Conditions**

Backup
Full + incremental supported

Restore
Automated restore supported

Export
Data export supported

Benefits for Managed Service Providers

- Multitenant support increases backup and recovery efficiency
- Client specific dashboards allow admins to monitor job status by client
- Detailed billing reports by client simplify billing admin processes
- Multiperson Approval prevents unauthorized access and data loss from human error

Core Capabilities

- Comprehensive HubSpot support ensures all critical client data is protected
- Highly secure architecture protects client data from human error and attackers
- Modern UI simplifies backup & restore processes improving workload and efficiency
- Storage flexibility allows client data to be stored where needed to meet client needs for compliance

Safeguarding HubSpot: Why Data Protection is Essential

HubSpot, used by over 205,000 businesses, is more than just a CRM—it's an operational hub that powers day-to-day activities. Without it, business operations would grind to a halt. Despite this, many organizations lack a data protection strategy for HubSpot. With numerous risks to SaaS data, including human error, system misconfigurations, integration issues, and malicious actors, it's crucial to prepare for the unexpected.

Introducing HubSpot Data Recovery Built for MSPs from Day One.

SaaSAssure offers automatic protection for clients' HubSpot data against all forms of data loss through an intuitive, easy-to-use modern console and ensures data security with industry-first features. Built from the ground up with MSP-friendly features like multitenancy, dashboards, billing, and flexible storage options.

Ensuring the security of HubSpot data is crucial for maintaining seamless operations for businesses of all sizes. SaaSAssure's HubSpot data protection connector provides comprehensive protection against data loss, offering automatic safeguards and an intuitive interface. With SaaSAssure, businesses can confidently safeguard vital HubSpot data against any potential threats.

Explore SaaSAssure's HubSpot Standout Features
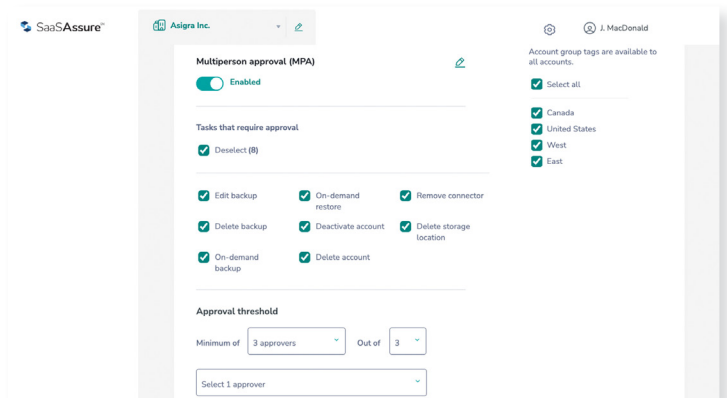
Protected Data

Companies and Contacts

Custom Objects

Associations

Deal Pipelines & Stages

Calls, Emails, Meetings, Notes, and Tasks

Files, Folders, and Forms

Products, Quotes, Tickets
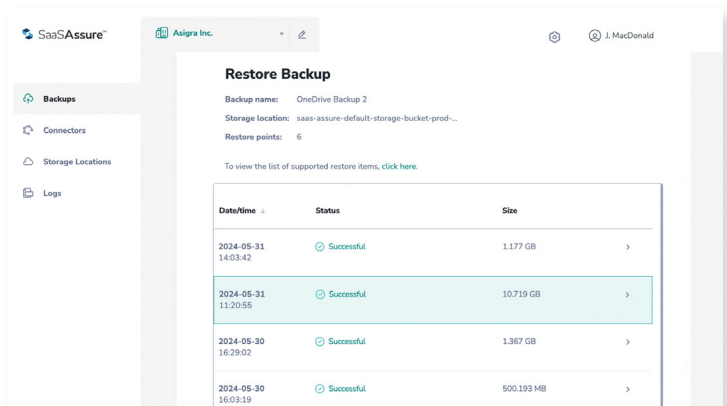
Web Analytics

Security First Data Protection

- **Industry 1st — Multiperson Approval:** Requires up to three admins to approve data destructive tasks.
- **AES 256-bit Encryption:** Full encryption in-flight and at-rest to protect backup data from unauthorized access.
- **Multifactor Authentication:** Use any Time-based One-time Password (TOTP) tool to protect against access from compromised credentials.
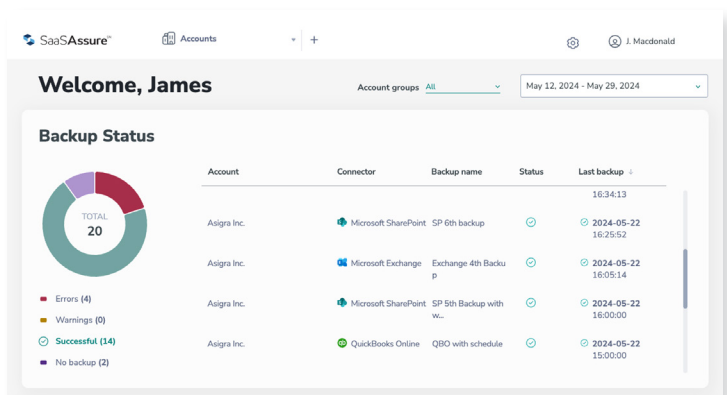

Efficient Backup & Recovery

- **Incremental Forever Backup:** Reduce backup job size and time with incremental backups.
- **Full Restore:** Restore the full SaaS data set at once.
- **Point-in-time Restore:** Choose from up to 999 previous points in time to restore.
- **Custom Objects Restore:** Objects that are already supported for backup and export are now supported for restore.
- **Granular Restore:** Provide more flexibility and control over the data recovery process.

Ease of Use & Flexibility

- **Simplified UI:** Straightforward interface means initial setup takes less than 5 minutes, and most daily tasks take less than 4 clicks.
- **Customizable Dashboards:** Dashboards can be organized by geography, client, client group, business unit or any other organizational structure.
- **Storage Flexibility:** Backups can be sent to the SaaSAssure cloud or any S3 compatible storage to meet regional data sovereignty needs.

Go to www.saasassure.com/request-a-demo to see SaaSAssure in action.

SaaSAssure Backup | Data Sheet   2

HubSpot Data Protection:
How SaaSAssure Compares to the Rest

HubSpot Recovery:
Common Industry Features

- Manual setup and organization of backup jobs.
- Long Backup Windows
- Data possibly "unencrypted" during transit
- Manual searching for the right backup job for a recovery operation
- Can only restore last version
- Uncertainty as to the number of users being protected.
- Difficulty determining if a particular client's backup job succeeded

HubSpot Recovery:
SaaSAssure Platform

- Automated backup, set up in less than 5 minutes.
- Incremental backups
- Data encrypted in-flight and at-rest
- Automated single click restore
- Ability to retain up to 999 point-in-time backups for restore
- Backup jobs organized by client group makes it easy to find data within dashboard

Ready to experience SaaSAssure? See it in action.

www.saasassure.com/request-a-demo

About SaaSAssure

Total control over data, or data sovereignty, solves many problems. However, backing up the fast-growing mountain of data from SaaS apps is a daunting task. Partial solutions only paper over the need for future work. What's needed is a way to close data gaps, keep up with data growth, and even make comprehensive backups stable and secure not just now but in the future. SaaSAssure helps businesses of all sizes accomplish that.

> "FOR CUSTOMERS WHOSE SAAS DATA IS NOT JUST VALUABLE BUT VITAL, THE INTRODUCTION OF ASIGRA'S SAASASSURE IS A GAME CHANGER, THE SIMPLICITY AND RAPID DEPLOYMENT CAPABILITIES OF THE PLATFORM PROVIDES SLICK DATA PROTECTION THAT SCALES EFFORTLESSLY. THIS ISN'T JUST A TOOL—IT'S AN ESSENTIAL PART OF MODERN DIGITAL RESILIENCE AND WE ARE EXCITED TO INTEGRATE THIS COMPREHENSIVE SOLUTION INTO OUR SERVICE PORTFOLIO AND BRIDGING THE SAAS DATA PROTECTION GAP."

Gregg Mehr,
Chief Technology Officer, DataHEALTH

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